Approved For Release 2002/07/10 : CIA-RDP78B04747A000900050129-6

DEAR JOHN:

STATINTL

WE WISH TO CONFIRM TO YOU THE QUOTATION GIVEN US BY [ ] FOR MODIFYING THE FOURTH [ ] IN CONFORMANCE WITH OPTION 2 OF THE ABOVE REFERENCED CONTRACT, THAT IS, OUTPUT CIRCUITS TO FEED A DATA-PHONE SYSTEM.

STATINTL STATINTL STAT

STATINTL

[ ] ADVISES US THAT THIS MODIFICATION WILL AMOUNT TO [ ] FOR THE FIRST UNIT AND THAT SUBSEQUENT UNITS WILL BE [ ] FOR EACH UNIT. DELIVERY WILL REQUIRE SIX MONTHS IF RELAY LOGIC IS ACCEPTABLE OR TEN MONTHS IF TRANSISTORIZED LOGIC IS DESIRED. IN EITHER CASE AN ADDITIONAL CHARGE [ ] IS ADDED FOR ADDITIONAL CIRCUITRY INVOLVED TO DRIVE A TYPEWRITER IN THE SAME MANNER AS THE EARLIER [ ]

STATINTL STATINTL STATINTL STATINTL STAT

PLEASE NOTE THAT THE QUOTATIONS FOR THE FIRST UNIT AND SUBSEQUENT UNITS APPLY TO ONLY EITHER ONE OR THE OTHER SYSTEMS. THAT IS, IF YOU SELECT RELAY LOGIC AND DESIRE TO OBTAIN THE LOWER PRICE ON SUB-SEQUENT UNITS THEY TOO MUST BE RELAY LOGIC. CON-VERSELY IF THE FIRST UNIT IS TRANSISTORIZED LOGIC THEN ALL SUBSEQUENT UNITS MUST BE TRANSISTORIZED LOGIC TO GAIN THE LARGE REDUCTION IN PRICE FOR SUB-SEQUENT UNITS.

Declass Review by NIMA/DOD

Approved For Release 2002/07/10 : CIA-RDP78B04747A000900050129-6

Approved For Release 2002/07/10 : CIA-RDP78B04747A000900050129-6

BEST COPY
Available

Approved For Release 2002/07/10 : CIA-RDP78B04747A000900050129-6

STATINTL

Approved For Release 2002/07/10 : CIA-RDP78B04747A000900050129-6

[redacted]

ILLEGIB

[redacted]

STATINTL

I SHOULD LIKE TO POINT OUT THAT IN THE OPINION OF THE [redacted] PEOPLE IF YOU SELECT OPTION 2 IT WOULD BE DESIRABLE FOR YOU TO DISCUSS PERSONALLY WITH THEIR TECHNICIANS THE DETAILS OF THE MODIFICATIONS. THIS COULD BE MOST EASILY ACCOMPLISHED FROM THEIR POINT OF VIEW BY YOUR VISITING THEIR INSTALLATION AND DISCUSSING THE MATTER WITH THE TECHNICIANS INVOLVED. IF THIS IS NOT CONVENIENT THEY WOULD FIND OTHER ARRANGEMENTS TO MAKE CERTAIN THAT THERE WERE NO AREAS OF CONFUSION. HOWEVER, IT IS MY OWN PERSONAL OPINION THAT IF AT ALL FEASIBLE YOU SHOULD CONSIDER A VISIT [redacted] TO ENSURE GETTING EXACTLY WHAT IS DESIRED. THIS VISIT SHOULD BE PLANNED NOT TOO LONG AFTER YOU SELECT THE OPTION.

STATINTL

STATINTL

[redacted]

Approved For Release 2002/07/10 : CIA-RDP78B04747A000900050129-6